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PRESS INFORMATION

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Sepro Launches Austria Hungary Sales and Service Office Following Record Sales in 2015

For the second time in just a few months, Sepro Group has opened a new sales and service office in a key market. Sepro Austria Hungary opened for business on March 1, in Budapest. Another daughter company opened in Canada in January.

The announcement of the new European sales and service office was made soon after Sepro closed the books on its third record sales year in a row. Turnover of EUR 92.8 million in 2015 represents a 17% increase over 2014. (See chart below.)

“We owe a big part of our success in recent years to increased globalization,” commented Jean-Michel Renaudeau, CEO of Sepro. “As we have expanded around the world, however, we have learned how important it is to be local in the regions we serve. Several of our key customers have operations in Austria and Hungary and these countries have a growing automotive sector that needs robots. Our aim is to offer local sales and service support and to be closer to our customers so we can offer them more robot choices.”

Sepro is the leader in the market and equips all injection-molding-machine brands from 50 to 5000 tons, whether new or already installed. Sepro’s complete solution includes robots with 3, 5 or 6 axes of motion and all are controlled by the same Visual platform. Sepro sales and service will be sharing premises in Budapest with Sumitomo Demag, a privileged partner that sells Sepro robots under the Sumitomo Demag name. The offices are located at:

H-2045 Törökbálint
FSD Park 2, Fsz. 2
Hungary
Ph: +36303001219

(More)

Csaba Jozan, who has 16 years of plastics industry experience, including 7 years representing Sepro in the region, has been named Sales Manager, Austria Hungary. In addition to his Sepro experience, Jozan has also sold injection-molding machines and other auxiliary equipment. He is trained in Electrotechnical Studies and speaks fluent Hungarian, German and English.

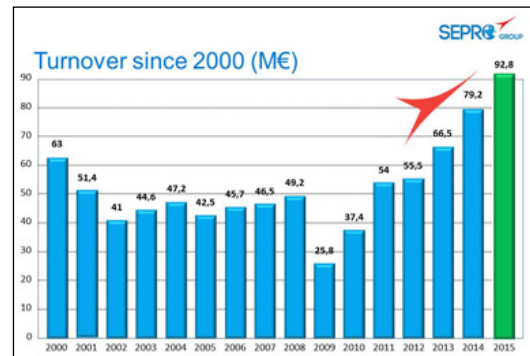
Since the depths of the Economic Crisis in 2009, Sepro's turnover has increased over 250%. Renaudeau attributes this remarkable record of success to a major commitment to research and development, and to business and technology partnerships. Virtually every product the company sells today has been developed or redesigned in the last seven years. Sepro has invested heavily in expanding operations in the United States and Germany, its two largest markets outside France, while also building its base in developing markets like Brazil and China. The new daughter company in Canada and new sales office in Austria Hungary represent a continued commitment to global growth.

Sepro was one of the first companies in the world to develop Cartesian beam robots for injection-molding machines, introducing its first CNC controlled "manipulator" in 1981. Today, Sepro Group is one of the largest independent sellers of Cartesian robots. Customers around the world are supported by wholly-owned daughter companies and sales and service offices in Germany, Spain, Benelux, the United Kingdom, the United States, Canada, Mexico, Brazil, China and now Austria Hungary. Numerous independent business partners, distributors and service hubs extend Sepro's global network to over 50 other countries. To date, Sepro has equipped more than 30,000 injection-molding machines worldwide.

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Celebrating Sepro's new office in Austria Hungary, are (L-R): Jean-Michel Renaudeau, CEO, Marcus Klaputek, Sales Director for Central Europe, Russia and the Middle East, Csaba Jozan, Austria Hungary Sales Mgr., Download high-rez image at: <https://dl.dropboxusercontent.com/u/51716465/Sepro/Austria-HungaryFeb2016.jpg>



Sepro recorded record sales in 2015... the third year in a row. Download high-rez image at: <https://dl.dropboxusercontent.com/u/51716465/Sepro/Turnover2015.jpg>